A Compare-and-contrast Multistage Pipeline for **Uncovering Financial Signals in Financial Reports**

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Motivation

(*Form 10-K is an annual report and required by U.S. Securities and Exchange Commission.)

An empirical problem

- Analyzing financial reports (e.g., Form 10-K report*) requires lots of efforts.
- In fact, texts considered as signal is **extremely fewer** than those considered as unimportant.
- Reviewing financial reports requires finance-specific knowledge but also the company-specific understanding.

Thus, we propose

- A compare-and-contrast pipeline to tackle such empirical problems for financial applications.
- An evaluable **financial signal highlighting task** with datasets and evaluation measurements.

The Reference-to-target structure (of year-to-year financial reports)

- Consider the report of interest as the target, and its last year report as the reference.
- Break down the two reports into multiple target-to-reference segment pairs.
- The relationships of each pairs can be classified into:
 - Insignificant relation (T^{β}) ; Revised relations (T_1^{α}) and Mismatched relations (T_2^{α})

Financial Signal Highlighting

Definition of highlighting tasks

- Predict the **rationales** based on the reference-to-target pairs.
- Rationales indicate the predicted word importance of a target segment t conditioned on reference segment r as $\mathbf{R} \leftarrow P_f(t \mid r), \quad (r, t) \in \{T_1^{\alpha} \cup T_2^{\alpha}\}$

Human annotations

• Hired annotators labeled the important words of 200 revised and 200 mismatched pairs.

Automatic evaluations

- R-Prec: measure the precision under the truncations; the truncation is the amount of annotated signals.
- PCC (Pearson's Correlation Coefficient): correlation between predicted word importance and annotations.

The Compare-and-contrast Multistage Pipeline

0. Document Segmentation

- 2⁺. Signal Highlighting In-domain Fine-tuning





(a) Segment pairs in \mathcal{T}^{β}	
2017 (ref.)	Our most critical accounting policies relate to rev- enue recognition, inventory, pension and other post- retirement benefit costs, goodwill,
2018 (target)	Our most critical accounting policies relate to rev- enue recognition, inventory, pension and other post- retirement benefit costs, goodwill,
(b) Segment pairs in \mathcal{T}^{α}	
2017 (ref.)	Net sales in the Americas increased 5% , or \$201.8 million, to \$4,302.9 million.
2018 (target)	Net sales in the Americas decreased 1% , or \$58.5



- Use cross-segment BERT to break documents into segments
- 1. Relation Recognition
- Calculate pairwise text similarity based on syntactic and semantics.
- Classify them into revised and mismatched relations
- 2. Signal Highlighting Out-of-domain Fine-tuning
- Fine-tune on e-SNLI contradicted pairs as the **Zero-shot** highlighter f
- Recast the highlighting task into **binary token classification** task
- Contextualized representation of a reference-to-target pair:

 $h_{(r,t)} = \mathsf{BERT}([\mathsf{CLS}] r [\mathsf{SEP}] t)$

- Fine-tune on the hard and soft pseudo-labels using
 - Hard labels: the **revised words** as labels (CrossEntropy)
 - Soft labels: the probabilities of Zero-shot model's prediction (KL Divergence)

$$L_{CE} = \sum_{j} - (Y_{t}^{j} \log P_{f}^{j}(t | r)) + (1 - Y_{t}^{j}) \log(1 - P_{f}^{j}(t | r))$$
$$L_{KL} = -\sum_{j} KL \Big(P_{f}^{j}(t | r) || P_{f^{+}}^{j}(t | r) \Big)$$

• Fine-tune with the warmed-up Zero-shot highlighter for the final **domain-adaptive** highlighter f^+

Empirical Evaluation

Datasets

- 400 pairs of our released FINAL Eval set.
- 3,237 pairs of e-SNLI contradicted Test sets. *Results (of our domain-adaptive highlighter)*
- Better performance on two types of pairs in FINAL
- Retrain generalization capability in e-SNLI
- Improve even more on unseen relation (the mismatched pairs)



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